

Shoestring businesses that you or your wife can start now and run in your spare time!

Management consultant David D. Seltz is one of the nation's foremost authorities on small businesses. He has written 12 books on the subject and more than 2,000 articles in such publications as *Nation's Business*, *Dun's Review*, *Business Management*, etc.

He has spent 14 months researching 18,292 small business opportunities to compile the first complete directory of the most profitable small businesses you can start in your spare time for under \$1,000 (many for under \$500).

He has published his findings in a book called, *"A Treasury of Business Opportunities,"* published for anyone who's dreamt of owning a business.

In its fascinating pages, you'll learn...

- How Michael S. makes \$50,000 a year in a small community by providing a little-known, simple service needed by the graduating class of every high school and college. His student customers are easy sales and his work consists mainly of placing phone calls.

- How John H. runs a weekend business that uses other people's vacant land to rake in as much as \$10,000 profit per weekend. No equipment, no investment, no employees needed!

- How James P. charges \$2,000 for a simple service most businesses need, but few people are aware of. He has so much business, he doesn't even advertise.

- How Ronald P. earns \$100 per week on a \$200 investment supplying a service needed by most storefront merchants.

You'll learn about a unique new product that's selling like wildfire to religious people and gives you a 500% markup. You'll discover an easy-to-start business that nets about \$25,000 profit in the summer months alone. You'll be given the amazing inside story of a business that requires so little of anything, you could run it out of a phone booth. Yet it's quietly making better than \$50,000 a year for scores of men and women.

And this is just the beginning! You'll learn how to rake in enormous finder's fees for putting two types of common business clients in touch with each other. You'll discover why certain national manufacturers will pay you upwards of \$40,000 a year for making local contacts for them. You'll see how to start a business in which moonlighters work their tails off to earn you \$50,000 a year.

You'll learn where to haul away crates of what some businesses con-

sider "junk"—but which other businesses need desperately and will pay you as much as \$60,000 a year for. You'll discover a product that costs pennies to make, sells for \$5, and is wanted by thousands in just about every community. And you'll be shown how to start an exclusive kind of club which can bring you more than \$50,000 a year from people who'll feel privileged to pay you a hefty membership fee just for the right to belong!

You'll see how to sell a few sheets of paper for as much as \$2,000 to businesses all over your home town. . . . You'll read about the "dead flower" strategy that requires only one visit per customer per month yet gives back up to \$25,000 per year in return. . . . You'll discover how to get people all over your community to gladly lend you their cars and then just as gladly pay you up to \$50,000 a year to perform one simple, nonmechanical act with those cars.

You'll read the remarkable story behind one little-known business that is not only depression-proof, but actually does fantastically well when the economy grows worse. Not only are the profits potentially enormous in this business, but there is this unexpected advantage: Simply issuing your own business card as a dealer enables you at once to buy men's suits for \$22, metal tennis rackets for \$8, electric typewriters for \$85, and dozens of other items far below wholesale.

If you or your spouse like to "putter" around the kitchen, just turn to page 68 of this book and see how you can make that puttering yield you a spare-time income of \$25,000 a year.

And if that's not enough to get you started in your own little "goldmine" business, wait till you discover . . .

- The instant travel business that gives you up to 50% discounts when you wish to go on a trip.

- The simple idea that lets you run your own sweepstakes—with *someone else* putting up the prizes!

- The method for earning thousands of dollars on other people's inventions.

- 23 different ways your car or truck can help produce profits every day.

- The way to turn each of your handy-man friends into a spare-time income of \$25,000 a year for you.

- The technique for having your products displayed and sold in the finest homes in your area—with sales as high as \$500 per home. This one strategy alone may be worth 100 times the cost of the book—and it's all yours on page 217.

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The *"Treasury"* is so crammed full of ingenious, *proven* money-making ideas, that we feel certain you will find in it the key to make your dreams of financial independence come true. Send today for your 30-day trial copy of *"A Treasury of Business Opportunities,"* by David D. Seltz. If, for any reason, you should be dissatisfied with the book, just return it and every penny of your money will be refunded immediately.

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This oversize 8 1/2" x 11" format book uncovers dozens of little "goldmine" businesses. It gives you everything you need to get started in your own profitable business, in your spare time, with minimum capital.

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